

# IGOR LETINA

## EMPLOYMENT

- 07/2020–            **Associate Professor for Microeconomics**  
University of Bern, Department of Economics
- 01/2024–            **Vice President**  
Swiss Competition Commission

## PAST EMPLOYMENT

- 07/2017–06/2020   **Assistant Professor (tenure track) for Microeconomics**  
University of Bern, Department of Economics
- 09/2023–12/2023   **Member**  
Swiss Competition Commission

## AFFILIATIONS

- 12/2019–            **Research Affiliate**  
Centre for Economic and Policy Research (CEPR)
- 03/2022–            **Member**  
Committee for Industrial Economics of the Verein für Socialpolitik

## EDUCATION

- 2011–2017            **PhD in Economics**  
University of Zurich, Switzerland
- 2009–2011            **MSc in Economics and Social Sciences**  
University Bocconi, Italy
- 2005–2009            **BA in Economics & Pol. Science and IR**  
American University in Bulgaria

## EDITORIAL SERVICE

- 2022–                **Associate Editor**  
Journal of Industrial Economics

## WORKING PAPERS

1. Never-ending Search for Innovation,  
with Jean-Michel Benkert,  
December 2024.
2. Startup Acquisitions: Acquihires and Talent Hoarding,  
with Jean-Michel Benkert and Shuo Liu,  
*R&R, European Economic Review*, revised July 2024.

## PUBLICATIONS

8. Research Joint Ventures: The Role of Financial Constraints,  
with Philipp Brunner and Armin Schmutzler,  
*European Economic Review*, 2024, Vol. 165, 104742.
7. Killer Acquisitions and Beyond: Policy Effects on Innovation Strategies,  
with Armin Schmutzler and Regina Seibel,  
*International Economic Review*, 2024, Vol 65(2), pp. 591-622 (lead article).
6. Optimal Contest Design: Tuning the Heat,  
with Shuo Liu and Nick Netzer,  
*Journal of Economic Theory*, 2023, Vol. 213, 105616.  
Best paper award, 2021 Conference of the China Information Economics Society.
5. Designing Dynamic Research Tournaments,  
with Jean-Michel Benkert,  
*American Economic Journal: Microeconomics*, 2020, Vol. 12(4), pp. 270-289.
4. Delegating Performance Evaluation,  
with Shuo Liu and Nick Netzer,  
*Theoretical Economics*, 2020, Vol. 15(2), pp. 477-509.
3. Inducing Variety: A Theory of Innovation Contests,  
with Armin Schmutzler,  
*International Economic Review*, 2019, Vol. 60(4), pp. 1757-1780.
2. Optimal Search from Multiple Distributions with Infinite Horizon,  
with Jean-Michel Benkert and Georg Nöldeke,  
*Economics Letters*, 2018, Vol. 164, pp. 15-18.
1. The Road not Taken: Competition and the R&D Portfolio,  
*The RAND Journal of Economics*, 2016, Vol. 47(2), pp. 433-460.

## GRANTS

- 2019 Swiss National Science Foundation, Project Funding (PI), CHF 372'904.  
2019 Swiss National Science Foundation, Scientific Exchanges, CHF 10'600.

## REFEREEING (selected)

AEJ:Micro, AER, EER, EJ, IER, IJIO, JEBO, JEEA, JET, JEMS, JIndEc, JLEO, JPE, JPubE, ManagSci, QJE, RAND, REStud.

## INVITED SEMINARS

- 2024 University Bocconi, University of Lausanne, Pan-Asian Digital Economy Seminars  
2023 University of Padova, Lancaster University, TECHNIS, Tilburg University, University of Barcelona  
2022 Helsinki GSE, Global Seminar on Contests & Conflict, LUISS University Rome, Heinrich Heine University Düsseldorf (DICE)  
2021 University of Antwerp (online), University of Basel, National University of Singapore (online), University of British Columbia (online), Bar-Ilan University (online), Paris Seminar on the Economics of Digitization (online)  
2020 University of Leicester (online)  
2019 New Economic School (Moscow), Higher School of Economics (Moscow), University of Hamburg, Carlos III (Madrid), University of Lausanne, Erasmus University Rotterdam, University of St. Gallen, Stockholm School of Economics  
2018 Gothenburg University  
2017 University of Cologne, LUISS University Rome

- 2016 University of Bern  
 2015 Research Institute of Industrial Economics (IFN, Stockholm)

## CONFERENCES

- 2024 MaCCI Annual Conference (Germany), Congress of the Swiss Society of Economics and Statistics  
 2023 Society for the Advancement of Economic Theory (France), Congress of the Swiss Society of Economics and Statistics  
 2022 Verein für Socialpolitik (Switzerland), Congress of the Swiss Society of Economics and Statistics, Conference on Mechanism and Institution Design (Singapore, online)  
 2021 Joint CEPR conferences: IMO and ENT (Denmark), CRESSE (Greece), IIOC (USA, online)  
 2020 MaCCI-ZEW Workshop “Economics of Innovation” (Germany, online), Contests: Theory and Evidence (UK; online), MaCCI Annual Conference (Germany)  
 2018 Society for the Advancement of Economic Theory (Taiwan), China Meeting of the Econometric Society (China), Asian Meeting of the Econometric Society (S. Korea)  
 2017 Contests: Theory and Evidence (UK), EARIE (Netherlands)  
 2016 Verein für Socialpolitik (Germany), EARIE (Portugal), Contests: Theory and Evidence (UK), Barcelona GSE Summer Forum (Spain), Swiss IO Day , Swiss Theory Day  
 2015 IIOC (USA), Midwest Economic Theory and International Trade Conference (USA), International Game Theory Conference (USA), UECE Lisbon Meetings in Game Theory and Applications (Portugal)  
 2014 Stanford Theory Lunch (USA), Barcelona GSE Summer Forum (Spain), EEA (France), IO Workshop (Italy), Oligo Workshop (Italy), Swiss IO Day, Young Swiss Economists Meeting, Zurich Workshop on Economics  
 2013 EARIE (Portugal), Verein für Socialpolitik (Germany), Zurich Workshop on Economics, Swiss IO Day, Spring Meeting of Young Economists (Denmark), Warwick Economics PhD Conference (UK)  
 2012 Zurich Workshop on Economics

## PROFESSIONAL ACTIVITIES

- 2021– Board member – Swiss Society of Economics and Statistics  
 2022– Co-organizer – Swiss IO Day  
 2018–2022 Co-organizer – Swiss Theory Day  
 2019 Organizer – Bern Workshop on Contest Theory

## TEACHING EXPERIENCE

- Lecture Microeconomics II (Master, every Fall since 2017)  
 Lecture Digitalization of Societies (with Prof. Silke Adam, Bachelor, every Fall 2022)  
 Lecture Economics of Innovation (Bachelor/Master, Spring since 2018–2021, Spring 2023)  
 Lecture Organizational Economics (Bachelor/Master, Fall 2020)  
 Seminar Recent Developments in Competition Policy (Master, Spring 2024)  
 Seminar Case Studies in Economics of Innovation (Bachelor, Fall 2024)  
 Seminar Markets and Morals (Bachelor, Fall 2020, Spring 2022-2024)  
 Seminar Topics in Microeconomic Theory (PhD Seminar, every semester since Fall 2017)  
 Seminar Advanced Topics in Microeconomics (Bachelor, Fall 2022, 2023)  
 Seminar Solving Economic Models with Python (Bachelor, Fall 2020, Fall 2021)

## RESEARCH VISITS

- 2014–2015 Stanford University (USA), Department of Economics  
 (12 months) Supported by a Doc.Mobility grant of the Swiss National Science Foundation.

December 5, 2024